



CASE STUDY

Majewski Transportation | Growing with PCS Express Since Day One

Majewski Transportation started as a family operation in 1991 with just two people and a handful of trucks. As they grew into a fleet of 45 vehicles, paper processes and outdated software became roadblocks. PCS Express became the partner that helped them streamline dispatching, simplify accounting, and present a more professional face to their customers—all while growing together since the early 2000s.

CLIENT: DunAn Microstaq



INDUSTRY: Transportation

LOCATION: Houston, TX

SERVICES: Transportation, Warehousing & Distribution, Brokerage, Full Scale Supply Chain

About Majewski Transportation

Founded in 1991 by Jeff Majewski and his father, Majewski Transportation began as a two-person operation with one big vision: to build a reliable transportation company rooted in hard work and strong relationships. Today, with 45 trucks on the road and a niche in consolidation services, Majewski Transportation has earned a reputation for professionalism and efficiency in an industry where details matter.

The Challenge

In the beginning, every process was on paper. Dispatch relied on handwritten notes, accounting was manual, and scaling up meant even more room for error. As loads became more complex—especially with multiple stops and consolidation shipments—Majewski needed a way to keep operations professional and streamlined.

They weren't just looking for software. They needed a long-term partner that could handle the complexity of their business, grow with them, and respond quickly when things changed.

The PCS Managed Services Solution

To keep up with growth and present a more professional face to customers, Majewski turned to PCS Managed Services. What began as a way to clean up messy dispatching quickly grew into the backbone of their entire operation.

PCS helped by:

- Introducing digital trip management and LTL tools that replaced stacks of paperwork
- Simplifying accounting with financial totals available at the click of a button
- Automating compliance tasks, like license and MVR expirations, with proactive alerts
- Making dispatch more efficient with quick modifications instead of hours of rework
- Providing fast, human support—fixing customer issues in real time

PCS wasn't just another software vendor. We understood Majewski's consolidation niche, built features around their workflow, and delivered improvements that made the company look sharper and more professional to customers.

THE RESULT

Majewski Transportation now has:

- A modern platform that keeps pace with their growth
- Faster, easier accounting and compliance management
- Professional, customer-ready documentation and tracking
- A trusted partner in PCS Managed Services, one that responds instantly and grows alongside them

For over 20 years, Majewski and PCS have built not just a technology solution, but a partnership that keeps trucks moving and customers confident.

What Majewski Transportation Says About PCS

"PCS helps tremendously with all the different aspects of our company. On the accounting side, all my financial totals are just a click of a button. I can see what everybody's doing, and I can see who worked on what."

— Carrie Majewski, Office Manager

"The old software we used was just accounting software. If something changed, or I had to modify an order, delete something, or add something — it was a nightmare. Now with PCS, I click the mouse two or three times and I'm done."

— Jeff Majewski, President

"PCS helps me keep up with my drivers. If an MVR or driver's license is about to expire, it warns me in advance so I can take care of it before it becomes a problem."

— Tad Minter, Director of Fleet Operations



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